



2009
Annual & Special
Meeting of
Unitholders



# Caution Concerning Forward Looking Statements

Certain information presented today may constitute forward-looking statements. Such statements reflect the Fund's current expectations, estimates, projections, and assumptions. These forward-looking statements are not guarantees of future performance and are subject to certain risks which could cause actual performance and financial results in the future to vary materially from those contemplated in the forwardlooking statements. For additional information on these risks, please see the Fund's Annual Information Form under the heading, "Risk Factors".

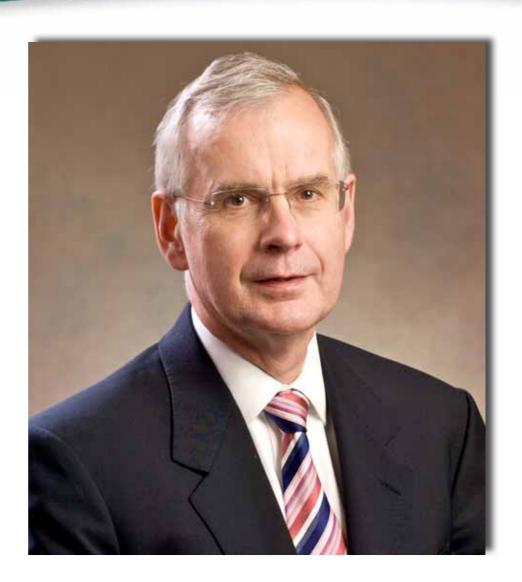




2009
Annual & Special
Meeting of
Unitholders



David G. Broadhurst





Frank J. Coleman





Wendy F. Evans





R. J. (Bob) Kennedy





Gary J. Lukassen



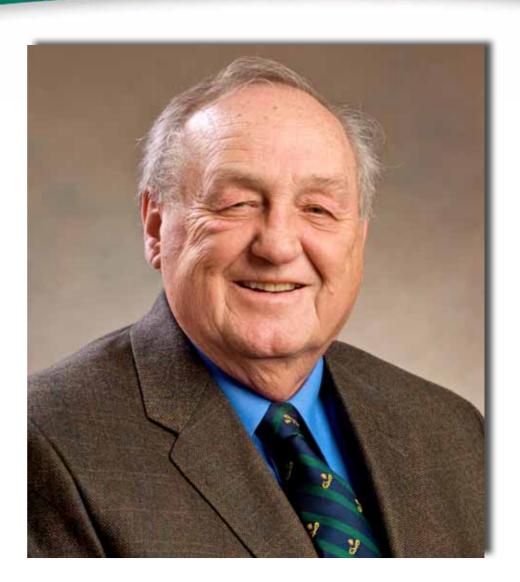


Keith G. Martell



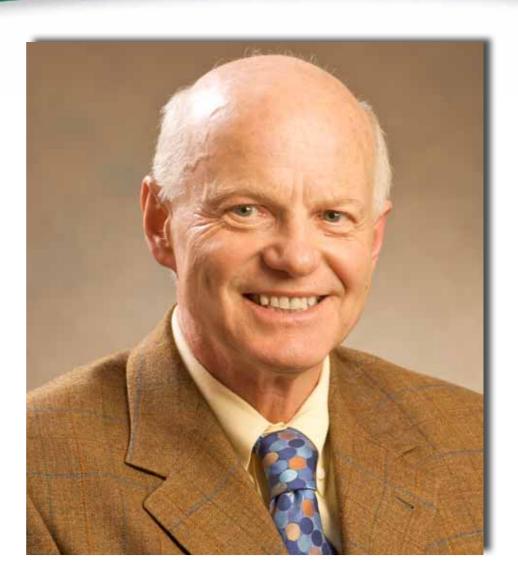


James G. Oborne





Ian Sutherland







2009
Annual & Special
Meeting of
Unitholders



**Board's 2009 Initiatives** 

Transition back to a share corporation

**Cost U Less integration** 

**Board's strategic role** 

**Executive compensation** 



**Board's Strategic Role** 

Addresses need for clear principles

Management "initiates"

**Board "actively" reviews** 

Calendar covers all key strategic areas



**Executive Compensation** 

Part of three year review cycle

Addresses issues with existing program

New incentives are clearer, align better







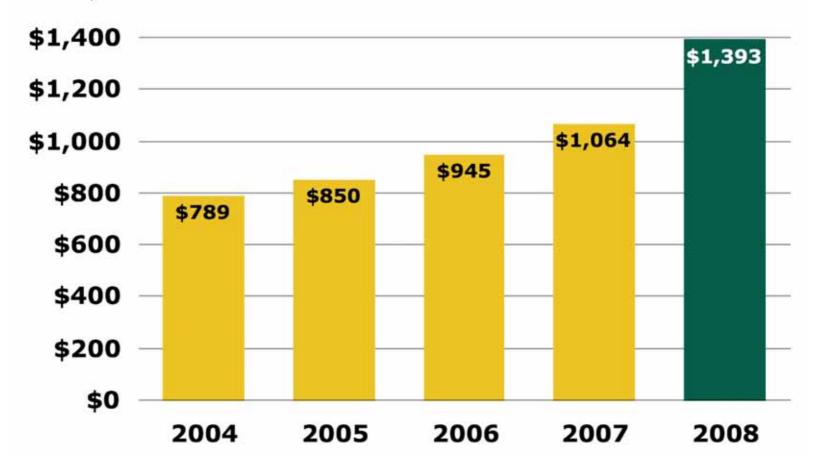




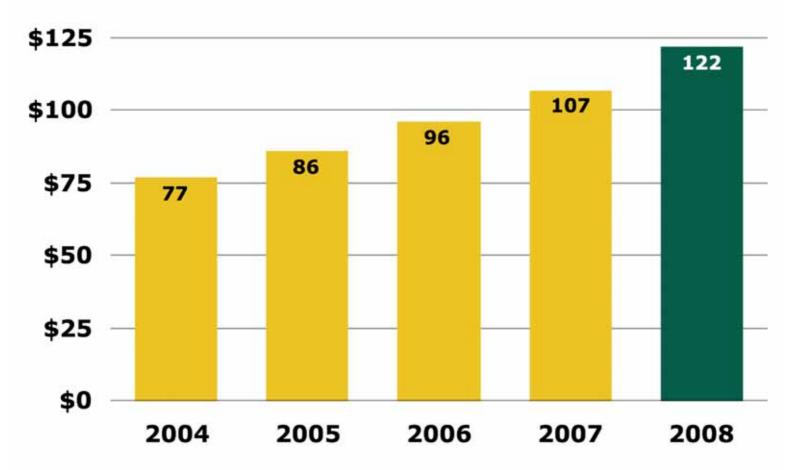




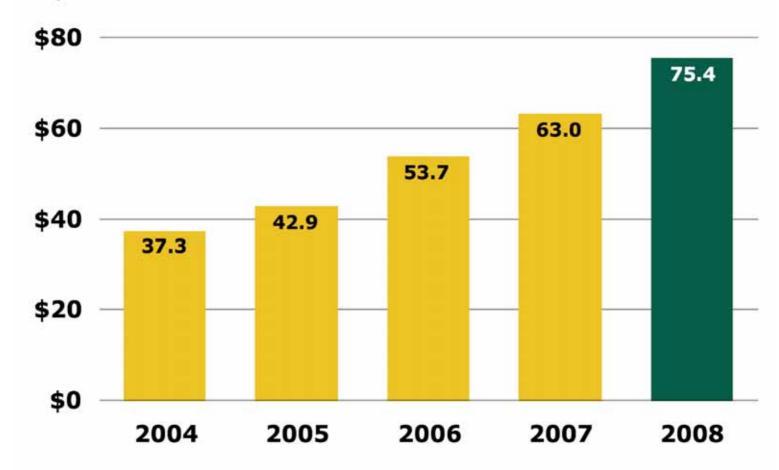
#### **Sales Growth**



# **Trading Profit Growth**

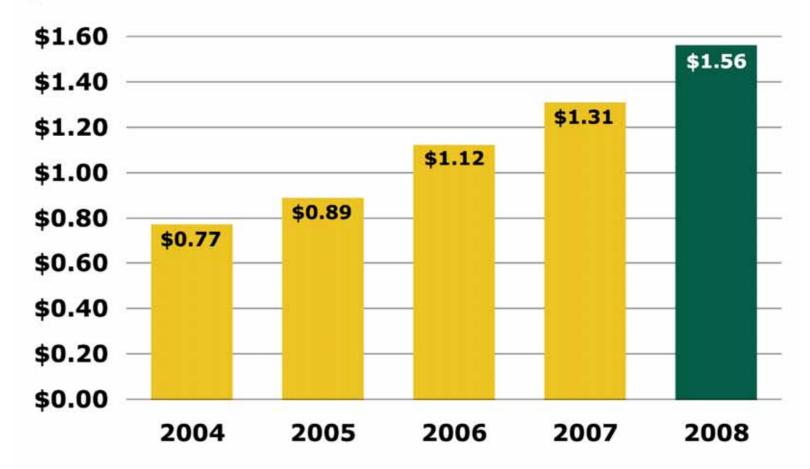


## **Net Earnings**



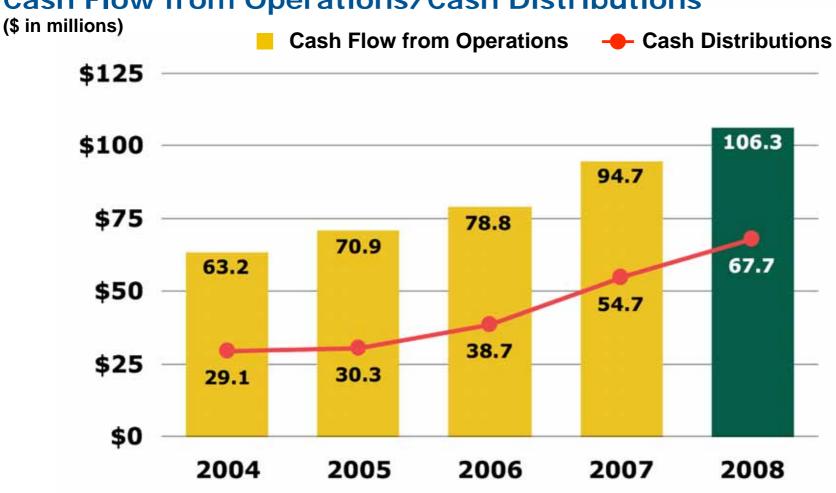
# Net Earnings Per Unit

(diluted)



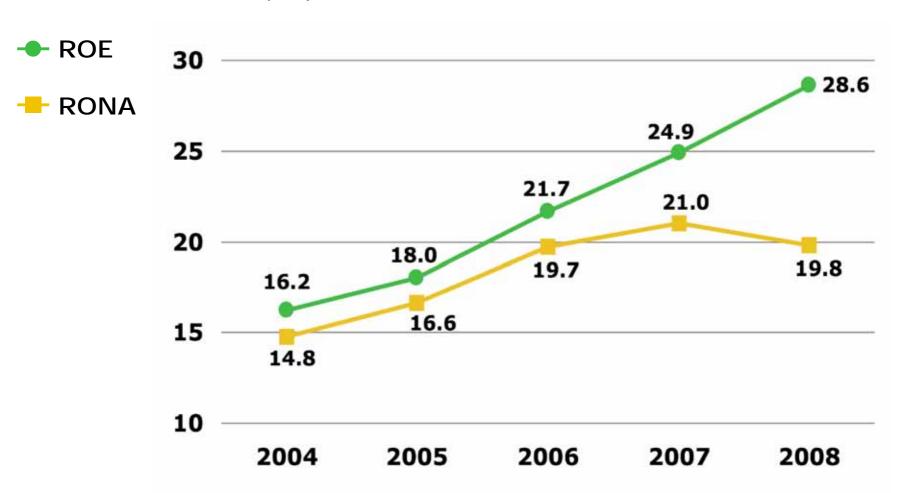


## Cash Flow from Operations/Cash Distributions



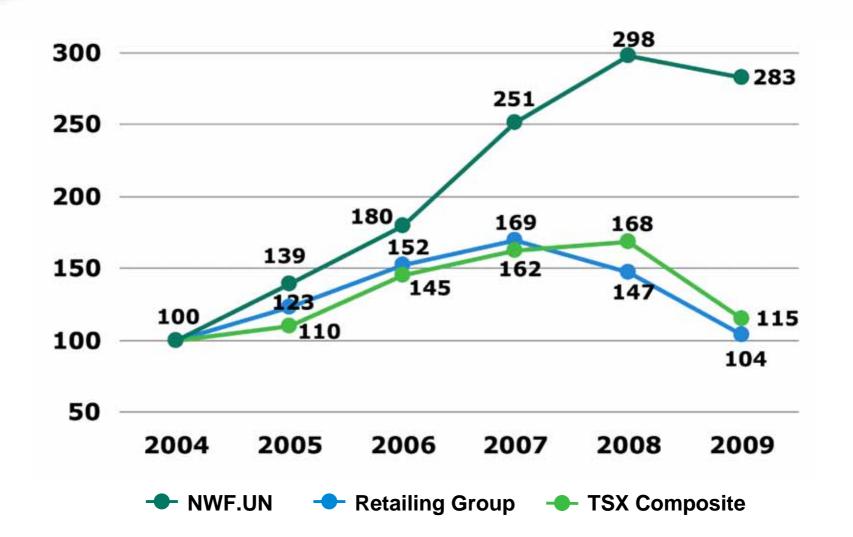


## RONA & ROE (%)

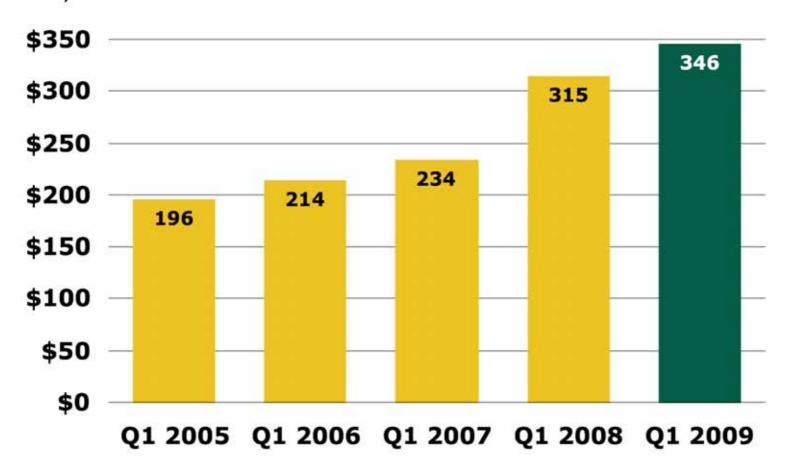




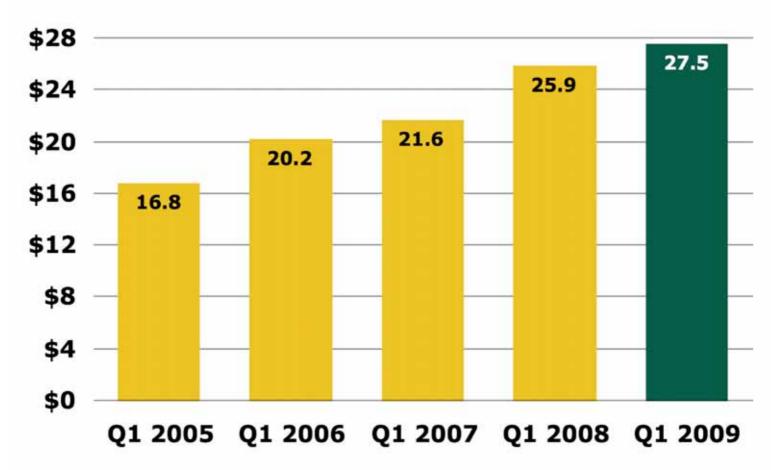
## Relative Unit Price Performance (%)



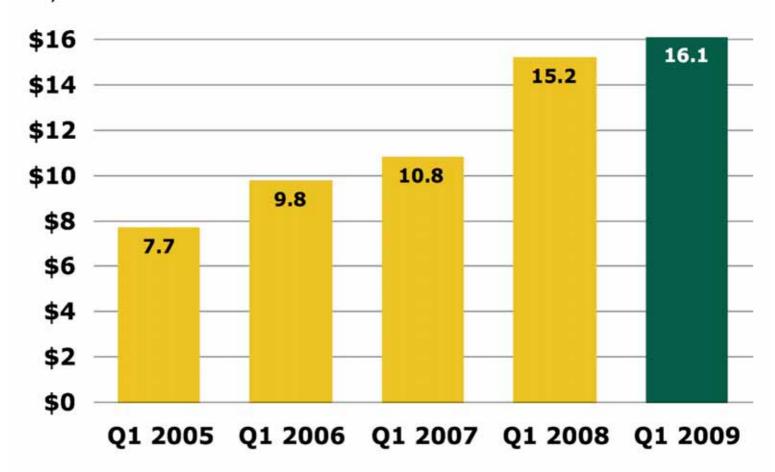
#### **Total Sales**



## **Trading Profit Performance**

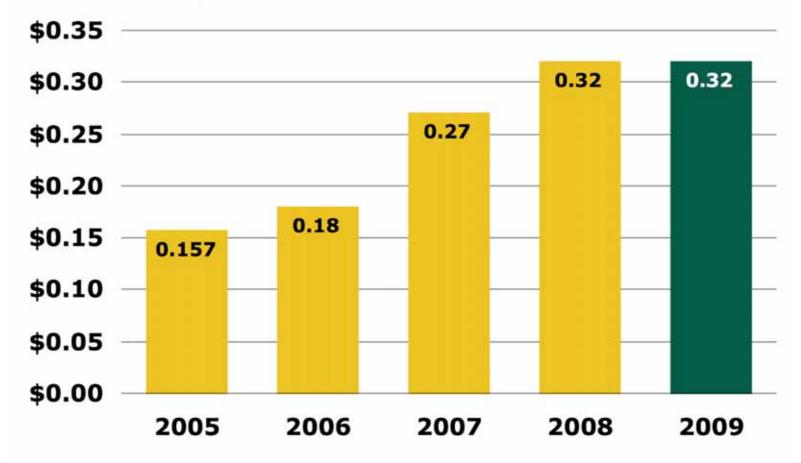


### **Net Earnings**



## **Quarterly Distribution/Per Unit**

Record Date - June 30 / Payment Date - July 15













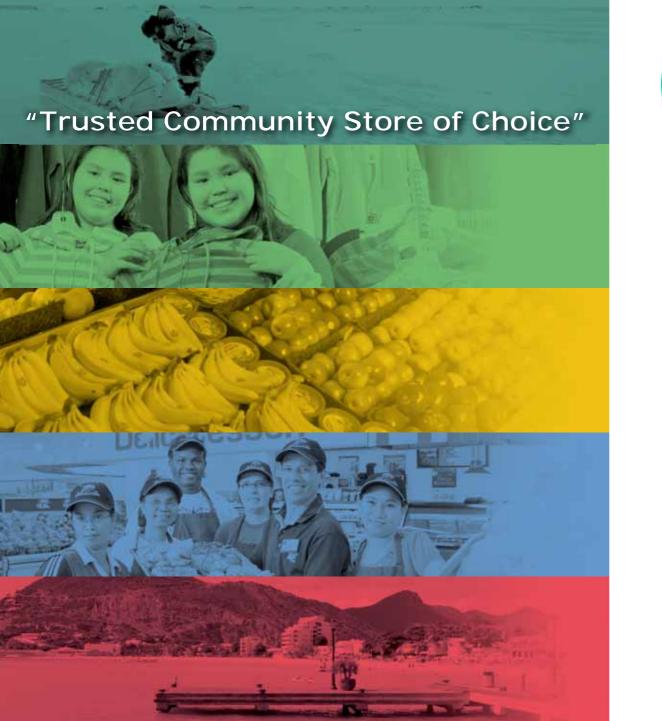






# **Giant Tiger Fashion**











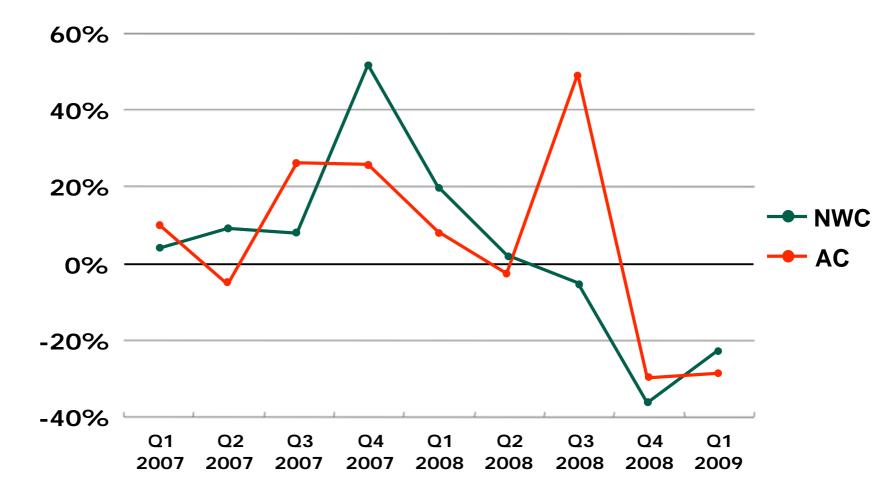






# **General Merchandise Sales Performance**

## **Big-Ticket Sales % by Quarter**





# **General Merchandise Sales Performance**

Alaska oil revenue dividends

Indian Residential School Settlement Payments

Resource development



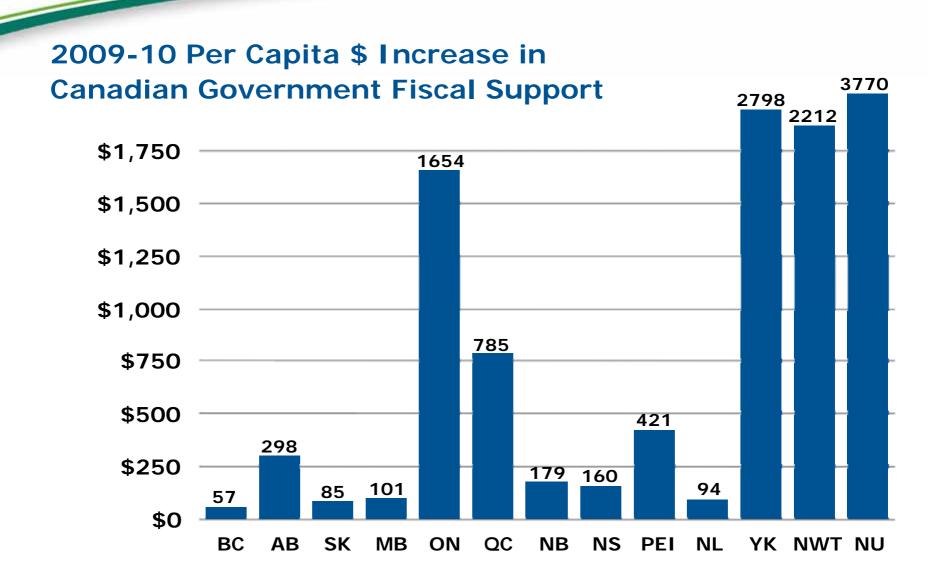








#### **General Merchandise Sales Potential**





#### **General Merchandise Sales Potential**

Emphasis key trend and basic items

Focus store ordering

**Keep inventories** in line











# Cost U Less & Giant Tiger

Discount banners are 40% of total food

Sales are running at 7%+

**Customer is trading** down











#### **Food Sales Performance**

## Northern Canada Retail & Alaska

Northern banners are 60% of total food

Transportation cost deflation

Consumer is more price conscious











#### **Food Sales Potential**

### Money Day Promotions

Higher sales capture on income days

More deals and opportunity buys

More incentive to stock-up with us











#### **Food Sales Potential**

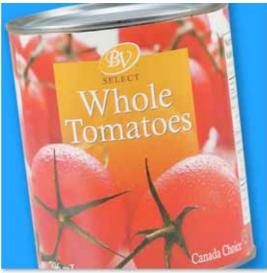
#### **Store Brands**

Offer great value

**Build loyalty** 

150 new items in 2009

15%-25% target penetration















**Giant Tiger, Edmonton November 15, 2008** 

19,774 square feet

Meets target market attributes









C-store growth within existing markets

Iqaluit, Nunavut December 15, 2008

Bethel, Alaska April 2, 2009











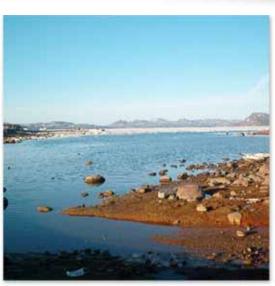
Store replacement and upgrades

Nain, Labrador March 30, 2009

Sales growth with energy savings











Tuck-in acquisitions

Sitka, Alaska April 6, 2009

Solid independent stores with upside











**Complementary** stores

Guam, U.S.A. May 23, 2009

Leverage territory presence











**Financial Services** 

Pharmacy and Health Services

Direct to customer food sales

**Experience, expertise** and credibility











# **Our People**







2009
Annual & Special
Meeting of
Unitholders